

International Association of Marine Alds to Navigation and Lighthouse Authorities (IALA)

Head Office : 10 Rue des Gaudines – 78100 Saint Germain en Laye Association (loi 1901)

STATUTORY AUDITOR'S REPORT ON THE FINANCIAL STATEMENTS For the year ended 31 December 2020



RSM Paris 26, rue Cambacérès 75 008 Paris France Tél.:+33(0)147636700 Fax:+33(0)147636900

International Association of Marine Aids to Navigation and Lighthouse Authorities (IALA)

Head Office: 10 Rue des Gaudines - 78100 Saint Germain en Laye Association (loi 1901)

STATUTORY AUDITOR'S REPORT ON THE FINANCIAL STATEMENTS

For the year ended 31December 2020

To the board,

Opinion

In compliance with the engagement entrusted to us by your annual general meeting, we have audited the accompanying financial statements of International Association of Marine Aids to Navigation and Lighthouse Authorities (IALA) for the year ended 31 December 2020, as they are enclosed to this report.

In our opinion, the financial statements give a true and fair view of the assets and liabilities and of the financial position of the Association as at 31 December 2020 and of the results of its operations for the year then ended in accordance with French accounting principles.

Basis for opinion

Audit Framework

We have conducted our audit in accordance with professional standards applicable in France. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the « Statutory Auditor's Responsibilities for the Audit of the Financial Statements » section of our report.



Independence

We have conducted our audit engagement in compliance with the independence rules applicable to us, for the period from 1st January 2020 to the date of our report and specifically we did not provide any prohibited non–audit services referred to in the French Code of ethics for statutory auditors.

Justification of Assessments

The global crisis linked to the COVID-19 pandemic creates special conditions for the preparation and auditing of the accounts for this exercise. Indeed, this crisis and the exceptional measures taken in the context of the state of health emergency induce multiple consequences for companies, particularly on their activity and their financing, as well as increasing uncertainties on their future prospects. Some of these measures, such as travel restrictions and remote working, have also had an impact on the internal organization of companies and on how audits are carried out.

It is in this complex and evolving context that, in application of the requirements of articles L.823–9 and R.823–7 of the French Commercial Code relating to the justification of our assessments, we inform you that the most important assessments to which we have proceeded, in our professional judgment, focused on the appropriateness of the accounting principles applied.

These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on specific items of the financial statements.

Specific verifications

We have also performed, in accordance with professional standards applicable in France, the specific verifications required by French law.

We have no matters to report as to the fair presentation and the consistency with the financial statements of the information given in the management report of Secretary General and in the other documents provided with respect to the financial position and the financial statements provided to Members.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and the fair presentation of the financial statements in accordance with French accounting principles and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless it is expected to liquidate the Association or to cease operations.



The financial statements were drawn up by the Secretary General.

Statutory Auditor's Responsibilities for the Audit of the Financial Statements

Our role is to issue a report on the financial statements. Our objective is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with professional standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As specified in Article L.823–10–1 of the French Commercial Code (code de commerce), our statutory audit does not include assurance on the viability of the Company or the quality of management of the affairs of the Association.

As part of an audit conducted in accordance with professional standards applicable in France, the statutory auditor exercises professional judgment throughout the audit and furthermore:

- Identifies and assesses the risks of material misstatement of the financial statements, whether due to fraud or error, designs and performs audit procedures responsive to those risks, and obtains audit evidence considered to be sufficient and appropriate to provide a basis for his opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtains an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control.
- Evaluates the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management in the financial statements.
- Assesses the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. This assessment is based on the audit evidence obtained up to the date of his audit report. However, future events or conditions may cause the Company to cease to continue as a going concern. If the statutory auditor concludes that a material uncertainty exists, there is a requirement to draw attention in the audit report to the related disclosures in the financial statements or, if such disclosures are not provided or inadequate, to modify the opinion expressed therein.



 Evaluates the overall presentation of the financial statements and assesses whether these statements represent the underlying transactions and events in a manner that achieves fair presentation.

Paris, 20th May 2021

Statutory auditor

RSM Paris

Société de Commissariat aux Comptes Membre de la Compagnie Régionale de Paris

Matic

Sébastien MARTINEAU

Partner

This is a free translation into English of the Statutory Auditors' report issued in French and is provided solely for the convenience of English speaking users.



Assets		E	Exercice au 31/12/2020			
			Gross	Amort./Dep. or Prov.	Net	
	Intangible assets	Start-up costs Research and developement costs Temporary donation of usufruct Concessions, patents, licences, trade marks, software and similar rights ⁽¹⁾ Other intangible assets in progress Advances and deposits on intangible assets	133 792	124 734	9 058	25 368
		TOTAL	133 792	124 734	9 058	25 368
Fixed assets	Property, plant and equipment	Lands Buildings Technical plant, equipment and industrial tooling Fixed assets in progress Advances and down payments	240 551 1 167 138 1 888 324	263 095 1 231 069	240 551 904 043 657 255	240 551 930 790 799 062
		TOTAL	3 296 015	1 494 164	1 801 851	1 970 405
	In-k	ind donations for resale				
	Financial assets (2)	Equity investments and loans related to equity invt. Other long-term investments Loans Other financial assets	300 10 177 10 477		300 10 177 10 477	2 730 10 177 12 907
		Total I	3 440 286	1 618 898	1 821 387	2 008 681
	Inve	entories and work in progress (goods and services)				
Current assets	Receivables ⁽³⁾	Receivables from CUST, users and related accounts Legacies, bequests and gifts Other receivables	351 217 6 991 358 208		351 217 6 991 358 208	943 487 2 172 945 659
Curren	Divers	Marketable securities Cash instruments Available funds Prepaid expenses ⁽⁴⁾	3 503 795 27 003		3 503 795 27 003	3 358 923 77 815
		Total II	3 889 007		3 889 007	4 382 397
Red	demp	uance costs III otion on redemption of borrowings IV ge rate differences assets V				
		TOTAL ASSETS (I+II+III+IV+V)	7 329 293	1 618 898	5 710 394	6 391 078
	References	 Of which leaseholds Of which current portion (gross) of financial assets and (4) Of which non-current portion (gross) 				



	Liabilities	Exercice au 31/12/2020	Exercice au 31/12/2019
	Not-for-profit permanent funds : Statutory funds Additional funds Not-for-profit non-permanent funds : Statutory funds Additional funds	3 311 798	3 131 651
Not-for-profit funds	Revaluation variance Reserves : Statutory or contractual reserves Restricted project-related reserves Other		
Å	Profit and loss account brought forward	-568 730	-568 730
	Result for the financial year (profit or loss)	254 363	180 146
	Clear situation (sub-total)	2 997 431	2 743 068
	Expendable endowment funds Investment grants Regulated provisions	689 130	720 719
	Total I	3 686 561	3 463 787
	Other funds Total I a		
Retained and designated funds	Retained funds relating to legacies, bequests and gifts Designated funds Total II	621 346 621 346	272 072 272 072
Provisions	Provisions for risks Provisions for charges	537 549	746 446
rovi			
<u> </u>	Total III	537 549	746 446
S	Convertible and other bonds Bank loans and borrowings ⁽¹⁾ Other loans and borrowings ⁽²⁾ Trade payables and related accounts On accepted bequests	77 886	62 987
DEBTS	Payroll-related and tax payables Payables to suppliers of assets and related accounts	252 040	389 345
	Other debts Cash instruments		12 304
	Income recorded in advance	535 010	1 444 135
	Total IV	864 936	1 908 771
	Exchange rate differences liabilities V		
	TOTAL LIABILITIES (I+I bis+II+III+IV+V)	5 710 394	6 391 078
References	 Of which bank overdrafts and account credit balances Of which participating loans 		



Period of the exercise	01/01/2020	31/12/2020
Period of the previous financial year	01/01/2019	31/12/2019

		Current year	Prior year
	Contributions	2 338 323	2 344 368
	Sales of goods and services		
	Sales of goods	48 155	13 647
	Including sales of in-kind donations		
	Sales of services	25 325	85 15:
	Including corporate sponsorship		
	Income from third parties		
e	Public subsidies and operating grants		
Operating income	Founder investments or use of expendable endowment funds		
g in	Donations from the general public		
atin	Lifetime gifts	1 002 945	1 052 56
ber	Corporate patronage		
0	Bequests, gifts, life insurance		
	Financial contributions		
	Reversals of amortisation, depreciation & provisions, transfers of expenses	277 253	140 63
	Use of designated funds		43
	Others incomes	30	37
	Total operating income I	3 692 033	3 637 17
	Purchases of merchandise		
	Increase (decrease) in inventory of merchandise		
	Other purchases and external expenses (1)	795 678	1 173 93
es	Financial aid		
expenses	Tax, duties and related expenses	195 355	156 98
exp	Wages and salaries	1 271 964	1 061 02
ting	Social security contributions	631 692	548 61
Operatir	Depreciation and amortisation provisions	193 027	192 95
õ	Subsidies granted by the not-for-profit		93 98
	Designated funds	349 273	261 16
	Other purchases and expenses		60
	Total operating expenses II	3 436 991	3 489 27
	1. Operating profit(I-II)	255 042	147 90



Period of the exercise	01/01/2020	31/12/2020
Period of the previous financial year	01/01/2019	31/12/2019

		Current year	Prior year
	From shares in group companies From other investments		
e a	Interests and similar incomes	9 367	14 692
Financial income	Write back of provisions and transferred charges Exchange gain	364	3 130
<u> </u>	Net profit on disposals of current financial investments		
	TOTAL OPERATING INCOME III	9 731	17 822
se	Increase of provisions against financial assets Interests payable and similar charges	538	588
Financial expense	Exchange loss Net losses on disposals of current financial investments	745	3 601
e Ei	TOTAL OPERATING EXPENSE IV	1 283	4 189
	2. Net financial result(III-IV)	8 447	13 632
	3. Current income before corporate tax on profit (I-II+III-IV)	263 490	161 539
a	On operating items		
Exceptional income	On capital items	31 713	31 589
incep	Write back of provisions and transferred charges		
ŵ	TOTAL EXCEPTIONAL INCOME V	31 713	31 589
ס	On operating items		
tion	On capital items	38 695	11 917
Exceptional expense	Depreciation and provisions		
மி	TOTAL EXCEPTIONAL EXPENSE VI	38 695	11 917
	4. Net exceptional result (V-VI)	-6 982	19 671
Empl Corp	loyee profit sharing plan VII orate tax on profit VII	2 144	1 064
Unus	ed resources from prior years IX mitments on allocated resources X	2 1++	1 00+
Com	Total income (I + III + V + IX)	3 733 478	3 686 590
	Total expense (II + IV + VI + VII + VIII + X)	3 479 114	3 506 443
	PROFIT OR LOSS	254 363	180 146
	Measurement of voluntary contributions in kind		
Incor	ne		
	Volunteer work		
	Services in kind		
	In-kind donations TOTAL		
Expe			
	In-kind assistance		
	Provision of goods and services Services in kind		
	Volunteer staff		
	TOTAL		



KPMG S.A. Economie Sociale et Solidaire Tour EQHO 2 Avenue Gambetta CS 60055 92066 Paris la Défense Cedex France Tēlékjépbone + 33 (0) **35 (0) 8 98 69** 94 59 Fabéléca (0) 1 55 68 327 (0) 91 55 68 97 59 Weibsitetermetvu.kpmagvliv.kpmg.fr

INTERNATIONAL ASSOCIATION OF MARINE AIDS TO NAVIGATION AND LIGHTHOUSE AUTHORITIES

Appendix to the financial statements on December 31, 2020

Amounts expressed in Euros

This report contains 14 pages AISM 2020 - Annexe V anglaise.docx



KPMG S.A.

Summary

1	Object of the company	3
2	Nature and scope of the social activities or missions carried out	3
3	Description of the means used	3
4 4.1 4.2	Significant events during the year and after the balance sheet date Key events of the year Key events after the balance sheet date	4 4 4
5 5.1 5.2 5.2.1 5.2.2	Accounting principles, rules and methods Presentation of the financial Statement General method Change in valuation method Change in presentation method	5 5 5 5 5
6 6.1 6.1.1 6.1.2 6.1.3 6.1.4 6.1.5 6.2 6.2.1 6.2.2 6.2.1 6.2.2 6.2.3 6.2.4	Information on balance sheet items - Assets Fixed assets Statement of fixed assets (gross) Depreciation of fixed assets Intangible assets Tangible assets Financial assets Current assets Receivables Accrued income Marketable securities Prepaid expenses	6 6 6 7 7 8 8 8 8 8 9
7 7.1 7.1.1 7.2 7.3 7.3.1 7.3.2 7.4	Information on balance sheet items - Liabilities Association funds Statement of changes in Associative funds Reserves for associative project Provisions for liabilities and charges Tables of changes in regulated provisions and provisions for liabilities and charges Pension and similar commitments Debt	10 10 10 11 11 11 12
7.4.1	Statement of liabilities	12



KPMG S.A.

7.5	Dedicated funds - Monitoring table	12
7.6	Accrued charges	13
7.7	Deferred income	13
8	Information on the Income Statement	14
8.1	Breakdown of operating income	14
8.2	Financial income	14
8.3	Breakdown of the average workforce	14
9	Other information and commitments	15
9.1	Information on executive remuneration	15
9.2	Information on voluntary contributions: nature, importance	
	(voluntary work, provision of services)	15
9.3	Auditor's fees	15
9.4	Unusual transactions or transactions not concluded on normal	
	terms	16
9.5	Off-balance sheet commitments	16
9.6	Leasing commitments	16



Appendix to the financial statements on December 31, 2020

KPMG S.A.

1 Object of the company

IALA's goal is to ensure safe, economical and efficient movement of ships through the improvement and harmonization of global marine aids to navigation.

The scope of the activity is international.

2 Nature and scope of the social activities or missions carried out

To achieve this goal, IALA :

- Develops international cooperation;
- · Collects and disseminates information on the activities of members;
- Drafts and publishes standards, recommendations, guides, manuals and any other necessary documents;
- Establishes commissions, working groups or other bodies necessary for the study of specific issues;
- Organizes conferences, symposia, seminars, workshops or other events related to its work.

Since its establishment in 2012, the IALA Global Academy has been contributing to capacity building through the training of personnel responsible for aids to maritime navigation.

3 Description of the means used

IALA is mainly funded by contributions, grants and donations as provided by law



Appendix to the financial statements on December 31, 2020

KPMG S.A.

4 Significant events during the year and after the balance sheet date

4.1 Key events of the year

The 2020 financial year was marked by the Covid-19 epidemy which impacted the Association in the following ways:

• Implementation of remote conferencing from the first containment and teleworking for staff;

The Association is implementing financial and regulatory measures to ensure business continuity.

This pandemic and this reorganization do not affect the Association's continuity of operations.

4.2 Key events after the balance sheet date

The Convention for the International Organization for Maritime Aid to Navigation was signed by the Minister of the Sea in January 2021. The Convention is now open for signature and ratification by member countries.



Appendix to the financial statements on December 31, 2020

KPMG S.A.

5 Accounting principles, rules and methods

5.1 Presentation of the financial Statement

The documents referred to as the financial statements include:

- The balance sheet,
- The income statement,
- The annex.

5.2 General method

The annual accounts have been prepared in accordance with the provisions of the French Commercial Code and the General Chart of Accounts.

The general accounting conventions were applied in accordance with the principle of prudence, in compliance with the basic assumptions: continuity of operations, consistency of accounting methods from one year to the next, independence of financial years, in compliance with the general rules for the preparation and presentation of annual accounts. The association drew up its accounts in accordance with ANC regulation 2018-06 and, in the absence of other specific provisions, with those of ANC regulation 2014-03 on the general chart of accounts.

The valuation of the items recorded in the accounts was carried out by reference to the historical cost method.

5.2.1 Change in valuation method

The basic method used to value items recorded in the accounts is the historical cost method.

No changes in the valuation method have occurred during the year.

5.2.2 Change in presentation method

There were no changes in presentation during the year.



INTERNATIONAL ASSOCIATION OF MARINE AIDS TO NAVIGATION AND

LIGHTHOUSE AUTHORITIES

Appendix to the financial statements on December 31, 2020

KPMG S.A.

6 Information on balance sheet items - Assets

6.1 Fixed assets

6.1.1 Statement of fixed assets (gross)

Situations and movements	31/12/2019	+	-	31/12/2020
Sections	Gross value at the beginning of the year	Increases	Decreases	Gross value at the end of the year
Establishment costs	-			-
Other intangible assets	133 792			133 792
Total intangible assets	133 792	-	-	133 792
Land	240 551			240 551
Buildings	1 167 138			1 167 138
Technical installations, equipment, tools	1 880 161	8 163		1 888 324
Tangible assets in progress	-			-
Total tangible assets	3 287 850	8 163	-	3 296 015
Total	3 421 642	8 163	-	3 429 807

6.1.2 Depreciation of fixed assets

Situations and movements	31/12/2019	+	-	31/12/2020
Sections	Accumulated depreciation at the beginning of the year	Increases allocation for the year	Decreases for the year	Accumulated depreciation at the end of the year
Establishment costs				-
Other intangible assets	108 424	16 310		124 734
Total intangible assets	108 424	16 310	-	124 734
Buildings				-
Technical installations, equipment, tools	236 348	26 747		263 095
Tangible assets in progress	1 051 099	149 971		1 201 069
Total tangible fixed assets	1 287 447	176 718	-	1 464 164
Total	1 395 871	193 028	-	1 588 898

6.1.3 Intangible assets

Intangible assets are valued at acquisition cost less rebates, discounts and cash discounts or at production cost.

An impairment loss is recognized when the present value of an asset is less than the net book value.

6.1.3.1 Main movements

No movement.



Appendix to the financial statements on December 31, 2020

KPMG S.A.

6.1.3.2 Depreciation methods

For non-amortizable intangible assets, a provision for depreciation is recorded when the realizable value at the end of the financial year is lower than the purchase price.

Software and the website are amortized over 3 to 5 years.

6.1.4 Tangible assets

Tangible assets are valued at acquisition cost less rebates, discounts and cash discounts or at production cost.

6.1.4.1 Main movements

The main changes during the year relate to the acquisition of computer equipment.

6.1.4.2 Depreciation methods

The depreciation periods are as follows:

- Shell: 60 years,
- Waterproofing facade: 30 years,
- IGT: 20 years,
- Fixtures and fittings: 10 to 20 years,
- Transport equipment: 5 years,
- Office equipment: 5 years,
- Household appliances: 5 years,
- Computer equipment: 3 years,
- Telephone installations: 10 years.

6.1.4.3 Depreciation

The depreciation of fixed assets for €30,000 was maintained during the year.

6.1.5 Financial assets

Situations and movements	31/12/2019	+	-	31/12/2020
Sections	Gross value at the beginning of the year	Increases	Decreases	Gross value at the end of the year
Participations	-			-
Receivables from participating interests	-			-
Other fixed assets	-			-
Loans and other financial assets	12 907		2 430	10 477
Total financial assets	12 907	-	2 430	10 477
Total	12 907	-	2 430	10 477



Appendix to the financial statements on December 31, 2020

KPMG S.A.

6.2 Current assets

6.2.1 Receivables

Receivables are valued at their nominal value. A provision for depreciation is made when the inventory value is lower than the book value.

		Asset liquidity		
Receivables	Gross amount	Due within 1 year	More than 1 year to maturity	
Receivables from fixed assets	-	-		
Receivables from participating interests				
Loans (1)				
Other				
Receivables from current assets	385 211	385 211		
Trade receivables and related accounts	351 217	351 217		
Other receivables	6 991	6 991		
Prepaid expenses	27 003	27 003		
Total	385 211	385 211		

(1) Loans granted during the year

Loans recovered during the year

6.2.2 Accrued income

Accrued income amounts to €3 015 and corresponds to accrued interest on passbook accounts and CAT and social security allowances to be received.

6.2.3 Marketable securities

A provision for depreciation is recorded when there is a probable loss on financial investments.

The sums collected from members do not, as a rule, give rise to an immediate disbursement. They are therefore invested in the following vehicles:

- Term accounts,
- Booklet A,
- Passbook account.



Appendix to the financial statements on December 31, 2020

KPMG S.A.

6.2.4 Prepaid expenses

Prepaid expenses amounted to €27,003 at 31 December 2020. They correspond to operating expenses.



INTERNATIONAL ASSOCIATION OF MARINE AIDS TO NAVIGATION AND

Appendix to the financial statements on December 31, 2020

KPMG S.A.

7 Information on balance sheet items - Liabilities

7.1 Association funds

7.1.1 Statement of changes in Associative funds

Wording	At the opening	Allocation of the result	Increase	Decrease	At closing
Associative funds without right of withdrawal	3 131 652	180 147			3 311 798
Associative funds with takeover rights					-
Revaluation differences					-
Reserves					-
Retained earnings	- 568 730				- 568 730
Surplus or deficit for the year	180 147	- 180 147	254 363		254 363
Net position	2 743 068	-	254 363	-	2 997 430
Consumable Associative funds					-
Investment grants	720 719			31 589	689 130
Regulated provisions					-
Total	3 463 787	-	254 363	31 589	3 686 561

7.2 Reserves for associative project

One of the activities of IALA is the organization of Conferences, Symposia, seminars, workshops, or other events related to its work.

In this context, IALA will be responsible for organizing the Conference which takes place every 4 years. The next edition is scheduled for 2023.

The budget for this event is estimated at K€300 corresponding to :

- The costs associated with the reservation of the Congress Center in the host country (20%);
- The travel expenses for IALA staff (air tickets, hotel, and Conference registration fees (15%); and
- The costs linked to the Industrial members evening (approximately 65%).

Given the significant costs relating to this event, it was decided to set up a Reserve for associative projects.

In the case of IALA, a share of the surplus generated during the financial years preceding the one during which the Conference will take place will therefore be subject of an allocation in a "Reserve for associative project" subject to the approval by the Council. The funds thus placed in reserve will be used up when the corresponding expenses are incurred for this Conference.



Appendix to the financial statements on December 31, 2020

KPMG S.A.

31/12/2019	31/12/2020
€ 180 146	€ 254 363
€0	€ 150 000
€ 180 146	€ 104 363
	€ 180 146 € 0

*subject to the approval by the Council on the allocation of profit.

7.3 Provisions for liabilities and charges

7.3.1 Tables of changes in regulated provisions and provisions for liabilities and charges

Provisions for expenses correspond to provisions for severance pay. A provision for severance pay is calculated for all employees (unless otherwise provided for in the employment contract). This provision is based on seniority and corresponds to 0.5 months' salary per year of seniority.

As at 31 December 2020, the amount of the provisions amounts to €537, 549 for indemnities and social charges.

Situations and movements	31/12/2019	+	-	31/12/2020
Sections	Value at the beginning of the year	Increases	Decreases	Value at the end of the financial year
Provisions for employment risks	-			-
Other provisions for risks	-			-
Provisions for pensions and similar obligations	236 592		82 470	154 122
Provisions for major repairs	-			-
Othe provisions for charges	509 856		126 427	383 429
Total provisions for liabilities and charges	746 446		208 897	537 549

7.3.2 Pension and similar commitments

The amount of rights acquired by employees for retirement indemnities at the closing date of the financial year, for employees hired on permanent contracts, amounts to \leq 154 120. This amount considers a percentage probability of presence in the association at retirement age (based on the employee turnover rate and the mortality table) and a discount rate of 0.35%.

This amount is fully recognized in provisions for risks and expenses.



Appendix to the financial statements on December 31, 2020

KPMG S.A.

7.4 Debt

7.4.1 Statement of liabilities

			gree of liability	
Liabilities	Gross amount	Due within 1 year	Maturing in more than 1	Maturity of more than 5
Convertible bonds				
Other bonds				
Loans and debts with credit institutions of which : - to a maximum of 2 years originally				
- originally more than 2 years old				
Other loans and financial debts				
Trade payables	78 681	78 681		
Tax and social security liabilities	252 040	252 040		
Debts on fixed assets and related accounts				
Other debts				
Deferred income	535 010	535 010		
Total	865 732	865 732	-	-

7.5 Dedicated funds - Monitoring table

Nature of the project and characteristics	Funds to be committed at the beginning of the year	Use during the year	Commitments to be made from new earmarked	Funds remaining to be committed year-end⊡	
				Total amount	Of which dedicated funds corresponding to projects with no expenditure in the last two years
Dedicated funds Malaysia	2 089		4 116	6 206	
Dedicated funds WWA	269 983		342 234	612 217	
Dedicated funds Korea	-		419	419	
Singapore dedicated fund	-		1 023	1 023	
IMO dedicated funds	-		1 479	1 479	
Total	272 073	-	349 271	621 346	-



Appendix to the financial statements on December 31, 2020

KPMG S.A.

7.6 Accrued charges

Accrued charges	Amounts in Euros
Unpaid invoices	49 423
Tax and social security liabilities (corresponding to the provision for paid leave)	130 187
Other tax and social security liabilities	70 681
Total	250 291

7.7 Deferred income

Deferred income amounts to \in 535,010 and corresponds mainly to membership fees for 2021. In fact, the call for membership fees for 2021 is made in 2020. The company records as deferred income the receipts of these contributions received in 2020.



Appendix to the financial statements on December 31, 2020

KPMG S.A.

8 Information on the Income Statement

8.1 Breakdown of operating income

Amounts in Euros	2020
Contributions	2 338 323
Sales of goods and services	73 480
Manual donations	1 002 945
Financial aid received	0
Reprises de provisions	277 253
Other products	30
Total	3 692 033

8.2 Financial income

Financial income amounted to €9,731 as at 31 December 2020 and corresponds to interest on passbook accounts, savings accounts and exchange gains.

8.3 Breakdown of the average workforce

Categories	Salaried staff	Staff provided
Leaders	1	
Frames	4	
Employees	7	
Total	12	



Appendix to the financial statements on December 31, 2020

KPMG S.A.

9 Other information and commitments

9.1 Information on executive remuneration

In compliance with Article 20 of the law of 23 May 2006, relating to voluntary work and educational commitment, the association has not recognized in expenses any amount of salaries corresponding to the gross remuneration of the managers for the period from 1 January 2020 to 31 December 2020.

9.2 Information on voluntary contributions: nature, importance (voluntary work, provision of services)

In order to carry out its activities, the association benefits from voluntary contributions in kind consisting of the participation of various international experts in the colleges set up within the association and the payment of the travel expenses of these experts by the members of the association.

The pandemic that broke out in March forced the association to cancel, postpone or virtually organize all its meetings. With only 2 meetings at the headquarters, the AISM only benefited from 4 working days in 2020 with a total of 17 external participants. It is difficult to calculate their travel expenses. However, their fees are estimated at \in 12,250 and their hosting costs at \in 4,550, i.e. a total of \in 16,800.

Meetings at IALA headquarters	Dates in 2020	External participants	Number of days	Estimated cost of hosting *	Estimate d fees **	Total
Symposium Steering Committee	18 février	8	1	1 040€	2 800 €	3 840 €
PAP 39	19-21 février	9	3	3 510 €	9 450 €	12 960 €
		17	4	4 550 €	12 250 €	16 800 €

The table below provides a list of the working meetings organized in 2020 at IALA:

* The cost of accommodation (hotel + meals) is calculated based on $130 \in$ per day and per person.

** The estimated fees are calculated based on 350€ per day and per expert.

9.3 Auditor's fees

	Amount
Fees (incl. VAT) invoiced for the statutory audit	€19,200
Fees (incl. VAT) charged for advice and services directly related to the statutory audit	
Total	€19,200



Appendix to the financial statements on December 31, 2020

KPMG S.A.

9.4 Unusual transactions or transactions not concluded on normal terms

None.

9.5 Off-balance sheet commitments

In return for an investment grant of €1 million from the French government, the association has undertaken to maintain its headquarters in France for a period of 10 years. This commitment runs until 2021.

9.6 Leasing commitments

I	Restatement of leas	es		
	Land and buildings	Plant and equipment	Other	Total
Original value			n.a.	
Depreciation			n.a.	
- Accumulated previous years				
- Allocation for the year				
Subtotal				
Royalties paid				
- Accumulated previous years			59 696	59 696
- Allocation for the year			35 843	35 843
Subtotal			95 538	95 538
Outstanding royalties				
- Up to one year			27 910	27 910
- Up to five years			44 059	44 059
- Over five years old				
Subtotal			71 969	71 969
Residual value			n.a.	
- Up to one year				
- Over one year and up to 5 years				
- Over five years old				
Subtotal				
Amount expensed in the year			35 843	35 843